



- 😤 50 ani
- o Masculin
- O Chişinău

# Preferințe

• Full-time

## Limbi

- Română · Fluent
- Rusă · Nu cunosc
- Engleză · Fluent

### Permis de conducere

Categoria: B Cu automobil personal Datele de contact sunt contra cost. Detalii aici: https://www.rabota.md/ro/prices/cv

# **General Manager**

# **Despre mine**

Keys of success:

- . Continuous Improvement
- . Leadership
- . Teamwork
- . Communication
- . Very professional/Ambitious and ependable
- . Very devoted to the guests needs

WS Word, WS Excel, Power Point

Fidelio

Micros, Breeze, Materials Control

# Experiența profesională

# **General Manager** · SC Complex Hotelier Unirea S.A. · Iasi Romania

Iunie 2020 - Prezent · 4 ani 6 Iuni

Professional goals achieved: Developed new strategic plan with completely new vision during the

pandemic outbreak, taking the crisis as a rare opportunity to improve and

to adapt the operation in order to maintain the sustainability of the

Organisation

Responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;

- 2. Promoting and marketing the business;
- 3. Managing budgets and financial plans as well as controlling expenditure;
- 4. Maintaining statistical and financial records;
- 5. Setting and achieving sales and profit targets;

6. Analyzing sales figures and devising marketing and revenue management strategies;

- 7. Recruiting, training and monitoring staff;
- 8. Planning work schedules for individuals and teams;
- 9. Meeting and greeting customers;
- 10. Dealing with customer complaints and comments;
- 11. Addressing problems and troubleshooting;

12. Ensuring events and conferences run smoothly;

13. Supervising maintenance, supplies, renovations and furnishings;

14. Dealing with contractors and suppliers;

15. Ensuring security is effective;

16. Carrying out inspections of property and services;

17. Ensuring compliance with licensing laws, health and safety and other statutory regulations

### **General Manager** · SC Venus Holiday S.A. *Iunie 2018 - Mai 2020 · 1 an 11 Iuni*

Professional goals achieved: Developed long term strategic plan and implemented a new corporate

culture.

Daily responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;

2. Promoting and marketing the business;

3. Managing budgets and financial plans as well as controlling expenditure;

4. Maintaining statistical and financial records;

5. Setting and achieving sales and profit targets;

6. Analyzing sales figures and devising marketing and revenue management strategies;

7. Recruiting, training and monitoring staff;

8. Planning work schedules for individuals and teams;

9. Meeting and greeting customers;

10. Dealing with customer complaints and comments;

11. Addressing problems and troubleshooting;

12. Ensuring events and conferences run smoothly;

13. Supervising maintenance, supplies, renovations and furnishings;

14. Dealing with contractors and suppliers;

15. Ensuring security is effective;

16. Carrying out inspections of property and services;

 $\ensuremath{17}\xspace.$  Ensuring compliance with licensing laws, health and safety and other statutory regulations

### **General Manager** · SC Karpaten Hotels SRL *Ianuarie 2011 - Mai 2018 · 7 ani 4 Iuni*

January 2011 – June 2018: General Manager Karpaten Hotels (part of Karpaten Turism Group)

Hotel Piemonte 4\* & Pensiunea Bazna 4\* - 130 rooms

Professional goals achieved: Reorganized of each branch and high quality along with developing a

new corporate culture, moving from task assigned to empowerment

and individual responsibility.

Daily responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;

2. Promoting and marketing the business;

3. Managing budgets and financial plans as well as controlling expenditure;

4. Maintaining statistical and financial records;

5. Setting and achieving sales and profit targets;

6. Analyzing sales figures and devising marketing and revenue management strategies;

7. Recruiting, training and monitoring staff;

8. Planning work schedules for individuals and teams;

9. Meeting and greeting customers;

10. Dealing with customer complaints and comments;

11. Addressing problems and troubleshooting;

12. Ensuring events and conferences run smoothly;

13. Supervising maintenance, supplies, renovations and furnishings;

14. Dealing with contractors and suppliers;

15. Ensuring security is effective;

16. Carrying out inspections of property and services;

17. Ensuring compliance with licensing laws, health and safety and other statutory regulations

### Studii: Superioare

#### CEDES

Absolvit în: 2011 Facultatea: Turism Specialitatea: Manager in Turism Activity

#### **Carnival College of Management**

Absolvit în: 2005 Facultatea: Turism Specialitatea: Turism