



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

Regional Sales Director

Despre mine

Активные водные виды спорта

Аргентинское танго

Культура вина

Гастрономические путешествия

Experienced Senior Supply Chain Manager with a demonstrated history of working in the wine and spirits industry. International accredited Sommelier with strong operations skills from Wine & Spirit Education Trust. Relevant knowledge in sales techniques with excellent communication skills, extensive active contacts network in public and private sector. Good in organizing processes and solving non-standard situations. Particularly efficient as driving force for new projects, leader capabilities, people management and sales.

Experiența profesională

Regional Sales Director · Wine and beverages company EXPERTVIN

Ianuarie 2021 - Prezent · 4 ani 1 lună

- Regional Sales Director for African and Asian markets.
- Finding partners and customers.
- Controlling the full chain of production.
- Certification of products,
- Transport logistics
- Adjustment of marketing strategies.

Founder, Director, CEO · SOMMELIER GUILD OF MOLDOVA

Ianuarie 2020 - Prezent · 5 ani 1 lună

- Organizing work of NGO.
- Organizing educational course of Sommelier.
- Promotion of culture of wine for HORECA and Tourism sectors.

Independent Wine and Logistics Consultant · National Office of Vine and Wine of Moldova

Ianuarie 2019 - Octombrie 2019 · 9 luni

👤 36 ani
♂ Masculin
📍 Chișinău
💰 30 000 MDL



Preferințe

- Full-time

Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Fluent

Permis de conducere

Categoria: B

Cu automobil personal

- Organizing international logistics for wine sector.
- Organizing external and internal expositions.
- Promoting brand Wine of Moldova.

Senior specialist in logistics · Information Technology Center in Finance / Fiscservinform

Ianuarie 2012 - Decembrie 2018 · 6 ani 11 luni

- Organization and coordination supply chain management of tax invoices.
- Solving all emergencies, delays due to human errors and carrier schedule changes to customers and supervisors.
- Resolved problems for customers, warehouses and carriers.
- Creation and maintenance distribution system for tax invoice.
- Coordinated returns between origin and interim transportation departments.

Studii: Superioare

Technical University of Moldova

Absolvit în: 2023

Facultatea: Faculty of Food Technology

Specialitatea: Master's degree, Oenology, wine tourism and wine markets

Academy of Economic Studies of Moldova

Absolvit în: 2013

Facultatea: Management

Specialitatea: Master's degree, Logistics, Materials, and Supply Chain

Technical University of Moldova

Absolvit în: 2011

Facultatea: Transport Engineering and Management

Specialitatea: Engineering and management in transport

Cursuri, training-uri

Wine & Spirit Education Trust

Absolvit în 2019

Organizator: WSET

Expert in sensory examination of wine

Organizator: Technical University of Moldova

Sommelier School of Moldova

Absolvit în 2018

Organizator: Technical University of Moldova

Custom Broker

Absolvit în 2018

Organizator: Fiscservinform

Internatiuonal guide accreditation

Absolvit în 2022

Organizator: Școala Superioară de Turism și Servicii Hoteliere,
(TSH)